

Financial Statements **December 31, 2015** 

www.artstarts.net

### WILLIAM MOLSON CPA, CA

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of

#### **Art Starts Neighbourhood Cultural Centre**

I have audited the accompanying financial statements of **Art Starts Neighbourhood Cultural Centre** which comprise the statement of financial position as at December 31, 2015, and the statements of operations and change in fund balance and cash flows for the year then ended and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with Canadian generally accepted auditing standards. These standards require that I comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained in my audit is sufficient and appropriate to provide a basis for my audit opinion.

#### Opinion

In my opinion these financial statements present fairly, in all material respects, the financial position of **Art Starts Neighbourhood Cultural Centre** as at December 31, 2015, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Chartered Professional Accountant, Licensed Public Accountant

William Moson CPA, CA

May 3, 2016 Toronto, Ontario

Statement of Financial Position

As at December 31, 2015

|   | <b>2015</b><br>\$ | <b>2014</b><br>\$ |
|---|-------------------|-------------------|
| Assets  |                   |                   |
| Current   |                   |                   |
| Cash and cash equivalents                                 | 190,218           | 213,084           |
| Investments (note 3)                                      | 315,728           | 146,010           |
| Accounts and grants receivable                            | 95,572            | 87,934            |
| Recoverable sales tax                                     | 6,857             | 5,108             |
| Prepaid expense   | 5,030             | 5,852             |
| Total current assets                                      | 613,405           | 457,988           |
| Tangible capital assets, net (note 7)                     | •                 | 1,054             |
| Total assets  | 613,405           | 459,042           |
| Liabilities Current                                       |                   |                   |
| Accounts payable and accrued liabilities                  | 11,523            | 12,396            |
| Government remittances payable                            | 11,557            | 7,561             |
| Deferred revenue - government grants (note 8)             | 273,219           | 233,857           |
| Deferred revenue - foundation and public support (note 8) | 68,955            | 43,531            |
| Deferred revenue - special projects (note 8)              | 500               | 24,442            |
| Total current liabilities and Total liabilities           | 365,754           | 321,787           |
| Fund Balance  |                   |                   |
| General Fund  | 247,651           | 137,255           |
|   | 613,405           | 459,042           |

Approved on behalf of the Board:

Chair, Board of Directors

Treasurer, Board of Directors

Statement of Operations and Change in Fund Balance

For the year ended December 31, 2015

|   | 2015<br>\$ | 2014<br>\$ |
|---|------------|------------|
|   |            |            |
| Revenues  |            |            |
| Government grants (note 8)                        | 404,955    | 386,536    |
| Foundation and public support grants (note 8)     | 181,963    | 139,442    |
| Special projects (note 8)                         | 114,842    | 129,390    |
| Corporate donations                               | 11,719     | 9,950      |
| Individual donations                              | 8,502      | 6,573      |
| Fundraising and special events                    | 15,149     | 10,738     |
| Earned revenue                                    | 12,576     | 15,997     |
| Lottery income                                    | 29,795     | 24,129     |
| Interest income                                   | 383        | 329        |
| Investment income                                 | 11,457     | 8,815      |
|   | 791,341    | 731,899    |
|   |            |            |
| Expenditures                                      |            |            |
| Programs - human resources                        | 292,472    | 270,409    |
| Programs - supplies                               | 41,655     | 54,847     |
| Wages and benefits                                | 205,239    | 171,891    |
| Special projects                                  | 98,333     | 129,390    |
| Accounting, bookkeeping and consulting fees       | 11,736     | 11,071     |
| Amortization                                      | 1,053      | 2,832      |
| Bank service and credit card charges              | 524        | 1,355      |
| Bingo licences and fees                           | -          | 3,127      |
| Fundraising                                       | 2,921      | 5,704      |
| Insurance   | 7,510      | 6,500      |
| Office and general                                | 9,254      | 6,802      |
| Publicity and promotion                           | 2,399      | 2,490      |
| Rent and utilities                                | 1,117      | 709        |
| Staff training                                    | 1,217      | 1,386      |
| Telephone, internet and website                   | 3,017      | 3,068      |
| Unrealized loss on investments                    | 2,498      |            |
|   | 680,945    | 671,581    |
| Surplus of revenues over                          |            |            |
| expenditures for the year                         | 110,396    | 60,318     |
| General Fund balance at the beginning of the year | 137,255    | 76,937     |
| General Fund balance at the end of the year       | 247,651    | 137,255    |

Statement of Cash Flows

For the year ended December 31, 2015

|  | 2015<br>\$           | <b>2014</b><br>\$    |
|--|----------------------|----------------------|
| Cash flow from operating activities Cash received from donors, funders, events and |                      |                      |
| earned income<br>Cash paid to suppliers, employees and                             | 812,707              | 771,506              |
| for government remittances   | (677,695)<br>135,012 | (663,679)<br>107,827 |
| Cash flow used in investing activities   |                      |                      |
| Interest income Investment income  | 383<br>11,457        | 329<br>8,815         |
| Increase in investments (note 3)   | (169,718)            | 67,184               |
|  | (157,878)            | 76,328               |
|  |                      |                      |
| Net change in cash during the year   | (22,866)             | 184,155              |
| Cash and cash equivalents  |                      |                      |
| at the beginning of the year   | 213,084              | 28,929               |
| Cash and cash equivalents  |                      |                      |
| at the end of the year   | 190,218              | 213,084              |

**Notes to Financial Statements** 

**December 31, 2015** 

#### 1 Organization

Art Starts Neighbourhood Cultural Centre ("Art Starts") was incorporated in 1992 under the laws of Ontario.

Art Starts inspires and cultivates social change by bringing professional artists and Toronto residents together to create community-building art projects in all artistic disciplines. Art Starts provides responsive and relevant creative opportunities to those living in underserved and stressed communities. Programs celebrate communities, foster collaboration and respond to local needs.

The organization is a registered charity exempt from income taxes under paragraph 149(1)(f) of the Income Tax Act (Canada) and is able to issue tax-deductible receipts to donors.

#### 2 Summary of significant accounting policies

The financial statements have been prepared by management in accordance with Canadian accounting standards for not-for-profit organizations ("ASNPO"). The significant accounting policies followed in the preparation of these financial statements are outlined below.

#### Revenue recognition

Art Starts follows the deferral method of accounting for contributions and grants.

Contributions, including grants and donations, that are intended for particular programs are recognized as revenue when the related expenditure is incurred; funds and grants received where the program has not yet been delivered, are deferred until the program takes place. Revenues are recognized as revenue when received or receivable if the amount to be received can be reasonably determined and collection is reasonably assured. Interest and investment income are accounted for on an accrual basis and recognized when earned.

#### **Tangible capital property**

Capital assets are recorded at cost and are amortized over the assets estimated useful life as follows. In the year of acquisition amortization is charged at half the applicable rate.

Computer equipment: 4 years on a straight-line basis
 Furniture and fixtures: 4 years on a straight-line basis
 Music studio: 4 years on a straight-line basis

#### Cash and cash equivalents

Cash includes cash on hand, deposits with chartered banks less outstanding cheques, and short term money market instruments which are readily convertible into a known amount of cash, are subject to insignificant risk of changes in value, and with terms to maturity of three months or less at the date of purchase.

#### **Financial instruments**

The organization initially measures its financial assets and liabilities at fair value, and subsequently measures all its financial assets and financial liabilities at amortized cost, except for its cash and investments, which are measured at fair value. Changes in fair value are recognized in the statement of operations.

Financial assets measured at amortized cost include amounts and loans receivable. Financial liabilities measured at amortized cost include accounts payable and accrued liabilities and loans payable.

The organization recognizes its transaction costs in the excess of revenues over expenditures in the period incurred.

**Notes to Financial Statements** 

**December 31, 2015** 

#### Contributed materials and services

Members of Art Starts' Board of Directors and other individuals volunteer their time to the ongoing programs of the organization. Because of the difficulty of determining fair value, contributed services are not recognized in the financial statements. Contributed materials are recognized in the financial statements where a fair value can be reasonably determined.

#### **Management estimates**

The preparation of financial statements in conformity with Canadian generally accepted accounting principles requires management to make estimates that affect the amounts reported and disclosed in financial statements. Actual results could differ from those estimates.

Significant areas requiring management judgment include those relating to the recording of accruals and deferrals of revenues including grants. These estimates are reviewed on an ongoing basis and where adjustments are required, they are reported in operations in the period in which they become known.

#### 3 Investments

During the year the organization increased its investments, which are held in money market mutual funds. The investments are recorded at fair value as of the date of the financial statements.

| As at December 31               |         |         |
|---------------------------------|---------|---------|
|                                 | 2015    | 2014    |
|                                 | \$      | \$      |
| Cash and short-term investments | 132,187 | 13,891  |
| Bonds                           | 183,541 | 132,119 |
|                                 | 315,728 | 146,010 |

#### 4 Financial Instruments

Art Starts is exposed to various risks through its financial instruments. The following analysis provides a measure of the organization's risk exposure and concentrations. The financial instruments and the nature of the risks to which they may be subject are set out below.

It is the opinion of the Board of Directors that Art Starts is not exposed to significant risks arising from these financial instruments, and that there has been no significant change in risk exposure from the prior year.

#### Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The organization is exposed to credit risk through investments and amounts receivable. While amounts receivable are generally unsecured, Art Starts has management procedures in place to mitigate the risk of loss with respect to amounts receivable. Amounts due from funding sources have been formally committed to Art Starts.

#### Liquidity risk

Liquidity risk is the risk that Art Starts will not be able to meet a demand for cash or fund its obligations as they come due. The organization meets its liquidity requirements by preparing and monitoring forecasts of cash flows from its activities, preparing budgets, anticipating investing and financing activities, and holding assets that can be readily converted into cash.

#### Market Risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk is comprised of currency risk, interest rate risk and other price risk.

**Notes to Financial Statements** 

#### **December 31, 2015**

#### Currency risk

Currency risk reflects the risks that the organization's earnings will decline due to fluctuations in foreign currency exchange rates. Art Starts does not have assets or liabilities expressed in foreign currencies. As a result, it is not subject to currency risk.

#### Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The exposure of the organization to interest rate risk arises from its investments. Fluctuations in market rates of interest are not expected to have a significant impact on Art Starts' operations.

#### Other price risk

Other price risk refers to the risk that the fair value of financial instruments or future cash flows associated with the instruments will fluctuate because of changes in market prices (other than those arising from currency risk or interest rate risk), whether those changes are caused by factors specific to the individual instrument or its issuer or factors affecting all similar instruments in the market. Art Starts is not exposed to other price risk.

#### 5 Arts Endowment Fund

The organization has established the Art Starts Endowment Fund under the terms of the Arts Endowment Fund ("AEF") Program. The AEF is a program of the Government of Ontario through the Ministry of Culture, administered by the Ontario Arts Council Foundation. During the year, the organization did not make any contributions to the AEF (2014: nil) and there were no matching funds received from the AEF during the year (2014: nil). The market value of the AEF as at December 31, 2015 was \$34,174 (2014: \$33,368). Under the program, Art Starts is entitled to annual distributions based on the fair market value of the fund. Art Starts has recognized a distribution of \$1,487 in respect of 2015 (2014: \$1,405).

#### 6 Significant contracts

The organization operates from premises in the Yorkdale Shopping Centre subleased from the City of Toronto under a lease expiring April 30, 2023 provided the Funding Agreement described below has not terminated, requiring rent of \$2 per annum, which is estimated to be less than the market rate applicable to comparable premises.

The organization has entered into a Funding Agreement with the City of Toronto until December 31, 2023 which provides grants of \$52,000 annually, provided that the organization continues to organize and deliver youth focused art programming and work with local community partners.

#### 7 Tangible capital assets

Tangible capital assets consists of the following at December 31:

|   |                               | 2015                          |                   | 2014                    |
|---|-------------------------------|-------------------------------|-------------------|-------------------------|
|   | Cost                          | Accumulated amortization      | Net book<br>value | Net book<br>value       |
| Computer equipment<br>Furniture and equipment<br>Music studio | \$<br>6,744<br>7,573<br>3,421 | \$<br>6,744<br>7,573<br>3,421 | \$<br>-<br>-<br>- | \$<br>442<br>184<br>428 |
|   | \$<br>17,738                  | \$<br>17,738                  | \$<br>-           | \$<br>1,054             |

**Notes to Financial Statements** 

**December 31, 2015** 

#### 8 Revenue and Deferred revenue

The organization receives contributions and obtains recognized commitments of funds that are earmarked for specific programs that in some cases are not completed by the end of the year. Revenues relating to the portion of the program that has been completed in the year are recognized as revenue in the same year, and revenues relating to the portion that has not been completed by yearend are deferred and shown as deferred revenue on the statement of financial position, and recognized when the related expenditures take place, generally in the following year.

Revenue is categorized by source, as Government grants, as Foundation and public support grants, and as Special projects, which include activities where Art Starts provides support, mentorship or training for initiatives being delivered by other parties.

Management is required to make estimates that affect the amount of revenue recognized in the current year or deferred to future years. Actual results could differ from those estimates.

#### Government grants and deferred revenues

|                               | 2013                   | 2014           |                    |                        | 2015           |                    |                        |  |
|-------------------------------|------------------------|----------------|--------------------|------------------------|----------------|--------------------|------------------------|--|
|                               | Deferred<br>at Dec. 31 | New<br>funding | Recognized in 2014 | Deferred<br>at Dec. 31 | New<br>funding | Recognized in 2015 | Deferred<br>at Dec. 31 |  |
|                               | \$                     | \$             | \$                 | \$                     | \$             | \$                 | \$                     |  |
| Toronto Arts Council          |                        |                |                    |                        |                |                    |                        |  |
| Operating grant               | 65,000                 | 65,000         | (65,000)           | 65,000                 | 65,000         | (65,000)           | 65,000                 |  |
| Platform A                    | 56,250                 | 75,000         | (75,000)           | 56,250                 | 75,000         | (81,250)           | 50,000                 |  |
| Platform A Microgrants        | 8,000                  | 8,000          | (8,000)            | 8,000                  | 24,000         | (19,000)           | 13,000                 |  |
| City of Toronto               |                        |                |                    |                        |                |                    |                        |  |
| StART                         | 1,798                  | -              | -                  | 1,798                  | -              | -                  | 1,798                  |  |
| Investing in Neighbourhoods   | -                      | 76,682         | (76,682)           | -                      | 74,465         | (74,465)           | -                      |  |
| Recreation (Yoga/Skateboard)  | 20,000                 | 30,000         | (35,000)           | 15,000                 | 25,000         | (25,819)           | 14,181                 |  |
| Youth Arts Action SDIP        | -                      | 30,000         | -                  | 30,000                 | 30,000         | (15,000)           | 45,000                 |  |
| Yorkdale Shopping Centre      | -                      | 52,000         | (42,742)           | 9,258                  | 52,000         | (52,000)           | 9,258                  |  |
| Ontario Arts Council          |                        |                |                    |                        |                |                    |                        |  |
| Operating grant               | 39,000                 | 39,000         | (39,000)           | 39,000                 | 39,000         | (39,000)           | 39,000                 |  |
| Projects (Compass)            | -                      | 5,500          | (2,000)            | 3,500                  | -              | (3,500)            | -                      |  |
| Government of Ontario         |                        |                |                    |                        |                |                    |                        |  |
| Sports & Recreation/Movin' Up | -                      | -              | -                  | -                      | 20,636         | (314)              | 20,322                 |  |
| ON Seniors Community Grant    | -                      | -              | -                  | -                      | 6,400          | -                  | 6,400                  |  |
| Health Canada                 |                        |                |                    |                        |                |                    |                        |  |
| Program Without Walls         | 16,255                 | 28,519         | (38,723)           | 6,051                  | 27,692         | (24,483)           | 9,260                  |  |
| Employment and Skills         |                        |                |                    |                        |                |                    |                        |  |
| Development Canada            |                        | 4,389          | (4,389)            | -                      | 5,124          | (5,124)            | -                      |  |
|                               | 206,303                | 414,090        | (386,536)          | 233,857                | 444,317        | (404,955)          | 273,219                |  |

Notes to Financial Statements

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| Foundation                          |            | 2014    |            |            | 2015    |            |           |
|-------------------------------------|------------|---------|------------|------------|---------|------------|-----------|
|                                     | Deferred   | New     | Recognized | Deferred   | New     | Recognized | Deferre   |
| Agency                              | at Dec. 31 | funding | in 2014    | at Dec. 31 | funding | in 2015    | at Dec. 3 |
| Project                             | \$         | \$      | \$         | \$         | \$      | \$         |           |
| Toronto Community Foundation        |            |         |            |            |         |            |           |
| Vital Ideas                         | 7,450      | -       | (7,450)    | -          | -       | -          | -         |
| Vital People                        | 698        | -       | (698)      | -          | -       | -          | -         |
| The Volpe - Pelenyi Fund            | 1,343      | -       | (1,343)    | -          | -       | -          | -         |
| Ada Slaight Family Foundation       | =          | -       | =          | -          | 15,000  | -          | 15,00     |
| The Ontario Trillium Foundation     |            |         |            |            |         |            |           |
| Mas Movement                        | -          | -       | -          | -          | 63,500  | (55,700)   | 7,80      |
| Sew What                            | 16,395     | 21,000  | (37,477)   | (82)       | 21,000  | (20,918)   | -         |
| Up & Rooted                         | 12,237     | 47,500  | (44,782)   | 14,955     | 44,900  | (44,900)   | 14,95     |
| Laidlaw Foundation                  |            |         |            |            |         |            |           |
| One World                           | 6,500      | -       | -          | 6,500      | -       | (6,500)    | -         |
| Betty Averbach Foundation           | 10,000     | -       | (10,000)   | -          | 10,000  | (10,000)   | -         |
|                                     | 54,623     | 68,500  | (101,750)  | 21,373     | 154,400 | (138,018)  | 37,75     |
| Corporate and private               |            |         |            |            |         |            |           |
| RioCan/Lawrence Square              | -          | -       | -          | -          | 6,000   | -          | 6,00      |
| Social Venture Partnership          | -          | -       | -          | -          | 10,000  | (7,000)    | 3,00      |
| Co-operator's Insurance             | -          | -       | -          | -          | 18,000  | (12,000)   | 6,00      |
| Great West Life                     | 13,001     | 13,000  | (13,001)   | 13,000     | 15,000  | (13,000)   | 15,00     |
| Intact Foundation                   | -          | 5,000   | (5,000)    | -          | -       | -          | -         |
| Toronto-Dominion Canada Trust       | -          | -       | -          | -          | 2,500   | (1,300)    | 1,20      |
| Movin' Up!                          |            |         |            |            |         |            |           |
| George Weston Ltd.                  | -          | 14,158  | (5,000)    | 9,158      | -       | (9,158)    | -         |
| Green Shield Canada                 | 13,286     | -       | (13,286)   | -          | -       | -          | -         |
|                                     | 26,287     | 32,158  | (36,287)   | 22,158     | 51,500  | (42,458)   | 31,20     |
| Ontario Arts Council Endowment Fund | -          | 1,405   | (1,405)    | -          | 1,487   | (1,487)    | _         |
|                                     |            | -,      |            |            |         |            |           |
|                                     | 80,910     | 102,063 | (139,442)  | 43,531     | 207,387 | (181,963)  | 68,95     |

**Notes to Financial Statements** 

December 31, 2015

| pecial project revenues and deferr | ed revenues |         |            |            |         |            |           |  |
|------------------------------------|-------------|---------|------------|------------|---------|------------|-----------|--|
|                                    |             | 2014    |            |            | 2015    |            |           |  |
|                                    | Deferred    | New     | Recognized | Deferred   | New     | Recognized | Deferre   |  |
| Agency                             | at Dec. 31  | funding | in 2014    | at Dec. 31 | funding | in 2015    | at Dec. 3 |  |
| Project                            | \$          | \$      | \$         | \$         | \$      | \$         |           |  |
| City of Toronto                    |             |         |            |            |         |            |           |  |
| Just B Graphic                     | -           | -       | -          | -          | 44,000  | (43,500)   | 50        |  |
| Toronto Community Housing          |             |         |            |            |         |            |           |  |
| Youth Leadership                   | 7,500       | -       | (7,500)    | -          | -       | -          | -         |  |
| The Ontario Trillium Foundation    |             |         |            |            |         |            |           |  |
| Keep Rockin You                    | -           | 24,700  | (10,000)   | 14,700     | -       | (14,700)   | -         |  |
| Just B Graphic                     | -           | 43,900  | (34,158)   | 9,742      | -       | (9,742)    | -         |  |
| Hand Eye Society                   | -           | 75,000  | (75,000)   | -          | 46,900  | (46,900)   | -         |  |
| McConnell Foundation               | 2,000       | -       | (2,000)    | -          | -       | -          | -         |  |
| Laidlaw Foundation                 |             |         |            |            |         |            |           |  |
| Simply Swagg                       | 732         | -       | (732)      | -          | -       | -          | -         |  |
|                                    | 10,232      | 143,600 | (129,390)  | 24,442     | 90,900  | (114,842)  | 50        |  |

### 9 Comparative figures

Certain comparative figures have been reclassified to conform to the financial statement presentation employed in the current year.